

B.S. in BUSINESS ADMINISTRATION (0425) PROGRAM SHEET: 60 CREDITS

web-site address: www.buffalostate.edu/business

(716) 878-5338 Chair; (716) 878-3158 Associate Chair; (716) 878-5033 Program Advisor; (716) 878-4239 Secretary

Please complete this application form and the attached Declaration/Change of Major form. Include a copy of the "Full" version of your Degree Navigator Report with your application. Submit all items to the Business Department in Chase Hall 301 or 302.

Name: _____
Print First Name Middle Initial Last Name

Today's Date: _____

Telephone: _____

BSC Email: _____@mail.buffalostate.edu

Advisor and Dept.: _____

BANNER ID#: B _____

NOTE: Please monitor your Buffalo State E-mail account regularly for official communications from the college and our department.

What is your cumulative overall BSC GPA? _____ What is your current major GPA? _____

Which program are you applying for [choose 0424 / BSAW (unofficial) or 0425 / BSA (official)]?

Pre-Business Administration (0424 / BSAW) Entry Requirements:
This program is an "unofficial" category for students with less than 60 credits and Freshmen or Sophomore status. When you have completed the Basic Math and Basic English requirements (see 0425 / BSA program), you MUST REAPPLY to the department for the official degree program. You will not be able to apply for graduation with this pre-business administration status and it will also affect your financial aid standing. You should be working on completing the Business Administration (0425 / BSA) Entry Requirements.
You may choose CORE subjects or ELECTIVES which have not been marked as official "majors" only.
The CONCENTRATION subjects are for official "majors" only.

Business Administration (0425 / BSA) Entry Requirements. This is the "official" degree program and it requires a minimum cumulative overall GPA of 2.50 and successful completion of the following courses. See your Degree Navigator Report for Basic Math and Basic English Requirements.
 Basic Math Requirement **MAT 103 MAT 122 MAT 126 MAT 161 MAT 311, MAT110 (or equivalent)** *Only one of these MAT courses need to be completed prior to applying to the department.
You must also have satisfactory completed both of these courses:
 CWP (ENG) 101 College Writing I
 CWP (ENG) 102 College Writing II

BUSINESS CORE (39 credit hours)- All of these courses are required.

- CIS 101 Computer Fundamentals
- ECO 201 Principles of Macroeconomics
- ECO 202 Principles of Microeconomics
- ECO 305 Statistics for Economics **OR**
MAT 311 Intro Probability & Statistics
- BUS 312 Financial Accounting
- BUS 313 Managerial Accounting
- FIN 314 Corporation Finance

- BUS 320 Principles of Marketing
- BUS 325 Human Resource Management
- BUS 334 Business Law I
- BUS 360 Principles of Management
- BUS 460 Operations Management (majors)

CAPSTONE COURSE - Taken in your final semester of study:
 BUS 430 Strategic Management* (majors)

CHOOSE ONLY ONE (1) CONCENTRATION – You must complete five (5) courses (15 credits total) within the concentration of your choice. Note: No transfer credits are accepted in the concentration. These courses must be completed at Buffalo State College.

Anticipated Course Offering Schedule: (F) = Fall (S) = Spring (F/S) – Fall and Spring

<input type="checkbox"/> #4212 / INB (for official "majors" only) International Business Concentration (Foreign language competency is recommended.)		<input type="checkbox"/> #4213 / MGT (for official "majors" only) Management Concentration		<input type="checkbox"/> #4214 / MKT (for official "majors" only) Marketing Concentration	
BUS300	International Business (F/S)	BUS300	International Business (F/S)	BUS321	Marketing on the Internet (F)
BUS363	Business in the Western Hemisphere (S)	BUS324W	Business Communication (F/S)	BUS323	Sales Methods & Techniques (F)
BUS417	International Accounting	BUS329	Sales Management (S)	BUS327	Advertising Concepts & Practices (F/S)
BUS420	International Marketing (S)	BUS335	Business Law II (F/S)	BUS329	Sales Management (S)
BUS424	International Business Communication (F)	BUS347	Retail Management (F)	BUS330	Marketing Management (S)
BUS425	International & Cross-Cultural Training (F)	BUS348	Electronic Commerce (S)	BUS347	Retail Management (F)
BUS473	International Management (S)	BUS350	Current Practices in Bus. Tech. (F/S)	BUS348	Electronic Commerce (S)
ECO401	International Economics (S)	BUS365	Entrepreneurship (F)	BUS403	Consumer Behavior (F)
FIN400	International Finance (F)	BUS366	Management Information Systems (S)	BUS404	Marketing Research (S)
		BUS367	Strategic Mgmt. of Innovation & Tech. (F)	BUS420	International Marketing (F)
		BUS368	Sports Management and Marketing (F)		
		BUS369	Organizational Change & Development (S)		
		BUS424	International Business Communication (F)		
		BUS473	International Management (S)		

BUSINESS ELECTIVES Required – Six (6) upper division credit hours. No transfer credits accepted. These courses must be completed at Buffalo State College.

Any upper-level (300/400 level) Business Department courses which are not required or included in the core or your concentration may be taken as an elective.

- BUS _____ (Elective)
- BUS _____ (Elective)

Other courses which may be used as business electives; by advisement only:
BUS340, BUS 378, BUS389, BUS440W, BUS495, BUS499.

Date Accepted:

Advisor: